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April 2019

JACK T. VIGIL

Founder
Harmonix Technologies

Mr. Vigil founded Harmonix Technologies in 2005, and has served as CEO and President since that time. Mr. Vigil founded the company on the principle of customer service and attention to detail. He demands attention to detail and believes that every project must be completed to the T. One key area of interest to Mr. Vigil is his concentration on the design engineering division. With a degree in Electronics from New Mexico State, Mr. Vigil has an insatiable drive to understand and integrate unique IP enterprise technologies. As a manager, accountant, salesman and leader, he believes in ability, effort, reward, people – and fun.

Prior to founding Harmonix Technologies, Mr. Vigil spent ten years within the value added re-seller space, where he played a major role in the late 1990's networking convergence revolution. He has been involved in data networking his entire career and began at the physical layer and moved his way up to a full understanding of the application layer.

Immediately following high school graduation, Mr. Vigil enlisted in the United States Army and after serving the country he was honorably discharged. He attended Northern New Mexico Community College, at which he was the recipient of one of the only two scholarships given to students in New Mexico. Mr. Vigil was an accelerated student and completed his degree requirements in a fraction of the time. He obtained his degree in Electronics Engineering and has since been certified in various networking protocol, programming languages, and database applications.

In the summer of 2005, Mr. Vigil fulfilled his aspirations of establishing a technology business and founded Harmonix Technologies, Inc. as a small consulting firm grossing about \$250,000 in the first year of business working primarily with New Mexico's school districts. He was the only employee during the first year of business and has since grown the organization to include an Executive Vice President who is also a partner of the firm, two Managers, and several Engineers and Administrative support personnel. Harmonix Technologies is the only corporation in New Mexico to possess national distributorships from both Avaya, Inc. and ShoreTel, Inc, and is the only locally owned business with a Diamond Dealership from Extreme Networks. In 2008, Mr. Vigil was honored to receive an award as the Young Entrepreneur of the Year in New Mexico, Arizona, Louisiana, Oklahoma and Texas. In union with his own professional accomplishments, Harmonix Technologies was ranked the #1 Service Provider for E-rate Funding in 2007, and has received multiple recognitions and awards locally and nationally.

Mr. Vigil is a member of San Ysidro Parish in Corrales, NM, and is dedicated to his team. In the beginning stages of Harmonix, the team collectively began calling him by the nickname "The General" due to his strategic planning skills, his ability to negotiate and lead his team daily and his inspirational "Wise Words" shared weekly on the conference room whiteboard. The name has since stuck and even his own Dad uses the term of endearment. In addition to his dedication to his field, Mr. Vigil enjoys studying history's greatest leaders, race car driving and spending time mentoring students. He strives to master the skill of meditation that he acquired while studying in the orient with Eastern Grandmasters and Monks. He contributes a great deal of his success to his late Grandfather, John, and his parents, Ray and Mary Vigil.